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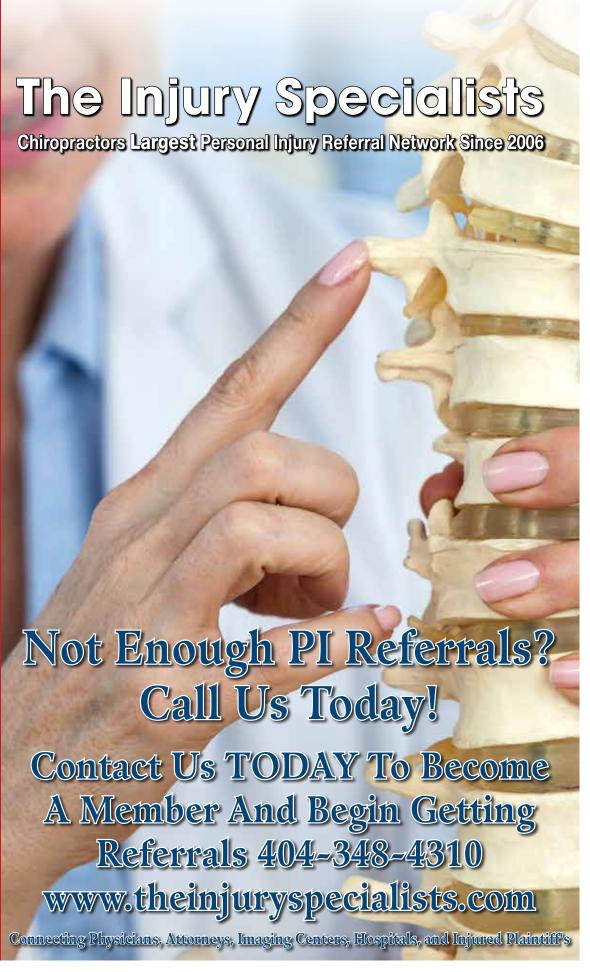
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# 2019 9 W S

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April showers and May flowers bring plenty of opportunities to get involved.

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GCA's podcast has been released; celebrating and networking together at our Sips & Chips events; a reminder of the state CE requirement; and the Event Calendar.

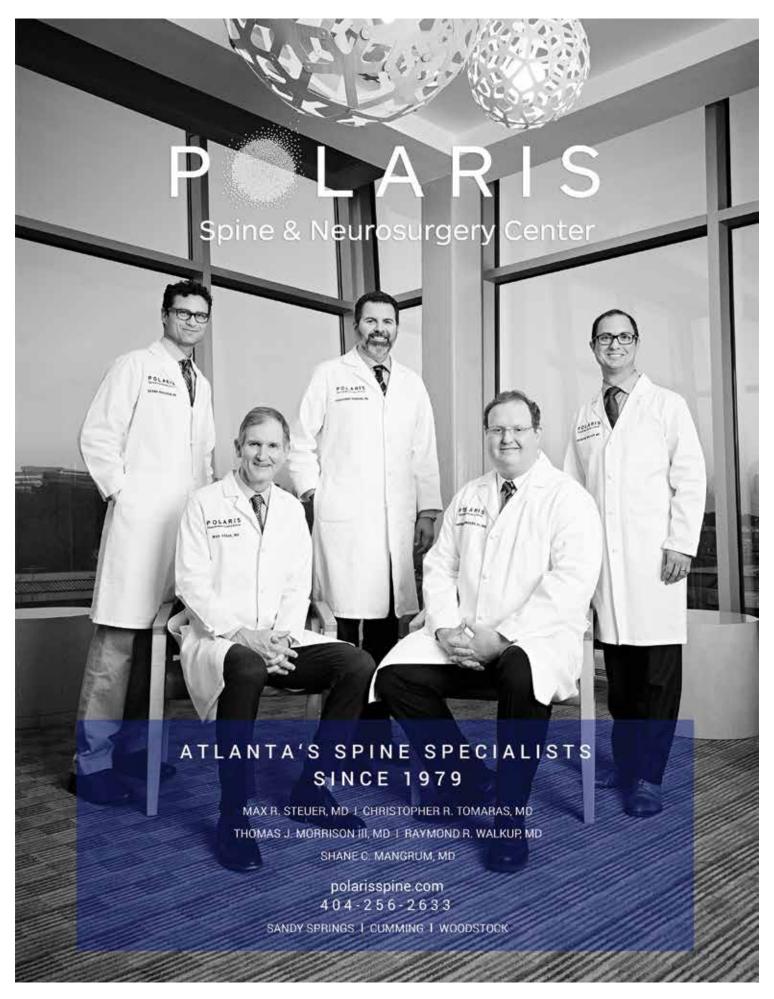
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Dr. Clark Stull, GCA board member and Ga. House Rep. Dr. Karen Mathiak, Georgia Attorney General Chris Carr and Life University Chancellor Dr. Guy Riekeman at GCA's Chiropractic Day at the Capitol, Feb. 14, 2019.





# Opportunities for Involvement Abound this Spring

A LETTER FROM THE PRESIDENT

This year has gotten off to a whirlwind of a start! It's hard to believe we're already in April, and that GCA's Spring Conference is only a couple of months away.

If you haven't been to a GCA event, our conferences are great opportunities to learn more about our association and how you can get involved (as well as earning your full 20 continuing education hours for the year). Our conference committee, chaired by our "Wonder Women" Dr. Leana Kart and Dr. Noel Steinle, has worked diligently over the past few years to include more networking and social events. This year's Spring Conference is no different – the Political Action Committee has a fun fundraiser planned for our Welcome Reception, and we're also bringing back our new traditions of the Thursday evening Sips & Chips (sponsored by ML Healthcare) and the Saturday Ladies Tea (sponsored by NCMIC, honoring Jackie Hellrung and Rhiannon Tzimenatos).

Along with attending our conferences in-person, I also hope you're taking advantage of other FREE GCA resources. We offer a monthly webinar where you can ask your insurance-related questions (and GCA members can access our Insurance Committee 24/7). We also have plans to offer other chiropractic-related webinars, including an April 25th webinar featuring Marge Roberts of Newton Homeopathics sharing information on what homeopathy is and how you can use it for your patients.

I'm also so proud to announce that we have officially launched our new podcast, *The Chiropractic Connection*. This resource is for chiropractors across the state to find out information you need to know for your practice. I'd like to thank GCA board member Dr. Noel Steinle for leading the charge on this new venture, as well as board member Dr. Ben McDowell for hosting and member Dr. Larona Gore for being our announcer. I hope you take some time out to listen to it! You can find it on Spotify and iTunes.

Also, once again I must implore all of you to join the GCA Political Action Committee. Your support is vital as GCA works to promote legislation that supports the chiropractic profession in our state. We've made some promising relationships and connections this year (which you can read about in our Legislative Session wrap-up in this issue), and we look forward to building toward success in the future. But we can't do it without your help.

Again, I can't believe the first quarter of 2019 is over! It's true what they say – time flies when you're having fun. So far, I've had a blast serving as GCA president, and I am looking forward to the rest of the year. See you at Spring Conference!

# **2019 BOARD**

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**Dr. Michael Vaughn**President-Elect

**Dr. Philip Day**Treasurer

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**Dr. Leana Kart**Past President

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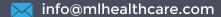
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# **62 CONVENIENT LOCATIONS**

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**Houston County Warner Robins** 

# **Pickens County**

Jasper

# **Rockdale County**

Convers



# Make the Most of Your Membership



**EXECUTIVE INSIGHTS** 

I want to thank all of you for being members of GCA! Your membership helps fund our work at the Georgia Capitol, media and PR efforts and our conferences. All of these things benefit chiropractors across the state.

But does your association membership affect your bottom line at your practice? It should!

We offer a wide range of benefits designed to save you time and money. Some members have even told me the amount they saved on something covered the cost of their membership in GCA. Our members-only benefits can help you save money on:

- ✓ Digital X-Ray Systems
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Plus, we are evaluating several discounted health insurance options that we hope to roll out by the end of 2019.

We also offer services to improve your office, like our Insurance and Medicare hotline that answers your claim questions; a booklet that outlines a strategy for ensuring you are paid in personal injury cases; a food allergy testing program for patients; compliance assistance for cash patients; and more.

Put these resources to work for your practice today. Give Diane Hamby or me a call to learn more, or visit www.gachiro.org/gca-member-benefits.



# **SPRING 2019**

**VOLUME 38, NO. 2** 

Official Publication of the Georgia Chiropractic Association, Inc. Founded 1912

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# Thanks for Coming to Our Annual St. Patrick's Day Sips & Chips

next sips & chips 6-8 p.m., June 6 in Savannah

We'd like to thank everyone who came to Meehan's Public House at Atlantic Station for our annual St. Patrick's Day Sips & Chips. We'd also like to give a huge shout-out to our Platinum Partner, Regional Medical Group, for sponsoring this event!

Not to be outdone, our South Georgia doctors enjoyed a Sips & Chips in Valdosta, sponsored by Nevro.

Would you like to host a Sips & Chips event for chiropractors and sponsors in your area? Contact the GCA office at 770-723-1100; GCA staff will provide information and resources to help you plan these fun networking and fellowship events all across the state!









# New Member Benefit: GCA Launches a Podcast

We're proud to announce the debut of the Georgia Chiropractic Association's newest member benefit, *The Chiropractic Connection* podcast. Produced by board member Dr. Noel Steinle and hosted by board member Dr. Ben McDowell and member Dr. Larona Gore, this new program will cover hot topics for the profession.

"We want to cover the important issues for our members," Steinle explained. "We want this to be an interactive podcast. We'll answer listener questions and bring in experts on different topics."

You can listen to our current episodes by visiting the GCA website at gachiro.org, and if YOU have any questions, let us know by emailing gcachiroconnection@gmail.com.

# **GCA at the Table** with Insurance, Other Health Care Providers

We were pleased to be invited to a roundtable meeting in March with Georgia's Insurance Commissioner Jim Beck alongside other health care providers and insurers. Issues discussed included prompt pay compliance and appeals, speed of physician credentialing, excessive medical records requests and other concerns. "We're pleased that GCA was included, and we're looking forward to working more with Jim Beck in the future," said GCA President Dr. Clark Stull. "This is just another example of how GCA is hard at work for its members."

# Calendar of Events

# JUNE 6

2-5 p.m.

# **Board of Directors Meeting**

The DeSoto, Savannah

# **JUNE 6**

6-8 p.m.

# Sips & Chips

The DeSoto, Savannah Sponsored by ML Healthcare

# **JUNE 7-9**

Spring Conference & Trade Show

The DeSoto, Savannah

## **JULY 20**

10 a.m.

# X-Ray Safety Certification

Tucker, Ga.

Register online at gachiro.org

# You MUST Get 20 CE Hours Annually

The Georgia Chiropractic
Association would like to remind
our members that the Board of
Chiropractic Examiners requires all
chiropractors to earn 20 continuing
education hours annually, with
certification renewal being every
other year (the next renewal year
is 2020). These 20 hours MUST
include one hour of Georgia Law,
four hours of a qualifying Risk
Management course and 15 hours of
Clinical Science classes.

# Trauma in a 60-year-old Female with Osteoporosis: Case Management

# CASE STUDY

Robert A. Hayden, DC, PhD, FICC

It is common in chiropractic practice to encounter cases that require additional services beyond the chiropractic scope and skill set. Appropriate referral and cooperation with other providers offer advantages to patients who may reap the benefits of multiple disciplines.

History: Kristi is a 60-year-old Caucasian female who has worked for many years for a nonprofit organization. She is well-developed and well-nourished, approximately 5'1" tall and approximately 130 pounds. She has a fair complexion, blonde hair and blue eyes. Most of her work is sedentary. Her history is significant for insomnia, depression, irritable bowel syndrome, adult hypothyroidism and dyslipidemia. There is a history of recurrent lumbar pain related to degenerative joint disease with bulging lumbar discs. She has dyspepsia for which she takes Zantac daily. She is a smoker and social drinker. Her family history is significant for hypertension, allergies, cancer, heart disease, thyroid disease and stroke.

**Discussion:** Osteoporosis risk factors are ubiquitous in the data above. She is female, sedentary, postmenopausal, short in stature and fair in complexion. She is a smoker. The irritable bowel syndrome suggests poor absorption of nutrients. Her thyroid disease is also a risk factor, as her thyroid hormone levels are likely unstable. Recent studies support the notion that proton inhibitors have a strong association with osteoporosis because hypochlorhydria inhibits calcium absorption. The same accusation can be made with the histamine blockers, such as Zantac, for the

same reasons, although they have not been specifically studied as a factor for osteoporosis.

Trauma: Kristi presented on Feb. 10, 2019 with severe thoracolumbar pain. She was accompanied by a coworker because she was unable to walk without assistance or stand erect due to the pain, described as 10 out of 10 and exacerbated by motion in every direction. Walking was painful and standing erect was not possible. This condition stems from a fall when she slipped down three steps on a stairway. She stated it was unclear how she landed because it happened quickly, but her pain began immediately. She went to an internal medicine clinic where she was X-Rayed in the thoracic and lumbar regions. She was given a prescription for diclofenac (a nonsteroidal anti-inflammatory) and an opiate and referred to a surgeon.

Presentation: From mid thorax to upper gluteal regions, she was still severely bruised from the trauma. By palpation, the epicenter of her pain was lower thoracic/upper lumbar area. She was antalgic and unable to move in any direction to assess range of movement. Reflexes were present, and she was able to move all four extremities on command within the limits of antalgia. Muscle strength was within normal limits and symmetric, but antalgic weakness was noted. There was a significant amount of anxiety related to the eight days of extreme pain with no relief in sight. With pain and anxiety, her heart rate was elevated and skin moist. A review of the X-Rays presented from the internal medicine clinic revealed a complete compression

fracture of T11, a partial compression fracture of the superior end plate of T10 and another partial compression fracture at L1.

The history and physical exam, proximity to the trauma and the evidence on imaging suggested that at least some of these fractures were an acute event. Given the amount of trauma and potential for further injury, no manipulation was done at this time, opting for further imaging.

Disposition and plan: (1) A thoracolumbar MRI was requested. STIR (Short T1 Inversion Recovery) images of the thoracolumbar spine will make fat tissue appear dark and highlight fluid. The appearance of edema in bone marrow will suggest acute fracture so that the new trauma may be highlighted. (2) CBD oil 1750 mg was dispensed and begun with 1.5 mL given sublingually, to be repeated at HS and PRN. For many patients, this offers pain relief without the complication of addiction. (3) A dual channel ZTeck electrotherapy unit was dispensed for home use with specific directions given to her and to her coworker with return demonstration for its application and safe use. Extra electrodes were dispensed. (4) A rolling walker was dispensed to assist in ambulation and prevent further falls. She was instructed to ambulate in as close to erect posture as possible to assist with her balance. (5) Information from the MRI report would be discussed as soon as it became available. (6) We would communicate via cell phone/text messaging to keep me informed of her condition.

MRI findings: The MRI confirmed original digital imaging indications of compression fractures at T10, T11, L1, and L2. STIR images revealed bone marrow edema specifically and only at T10. Asymptomatic disc bulges with osteophytes were present at T4/5, T5/6, T6/7, T7/8, T8/9, T9/10, T 10/11, T 11/12, T 12/L1, L1/2, and L2/3. Although these appear troublesome, there was no radicular pain to correspond with these lesions.

Referral and treatment: Kristi was referred to an interventional radiologist for evaluation. Armed with the STIR imaging from the MRI, he was able to pinpoint the acute fracture and source of her pain. Kyphoplasty was planned for Feb. 27.

After site preparation and local anesthesia, a trocar was inserted into the T10 vertebral body under fluoroscopic guidance. Channels were drilled for balloons which were

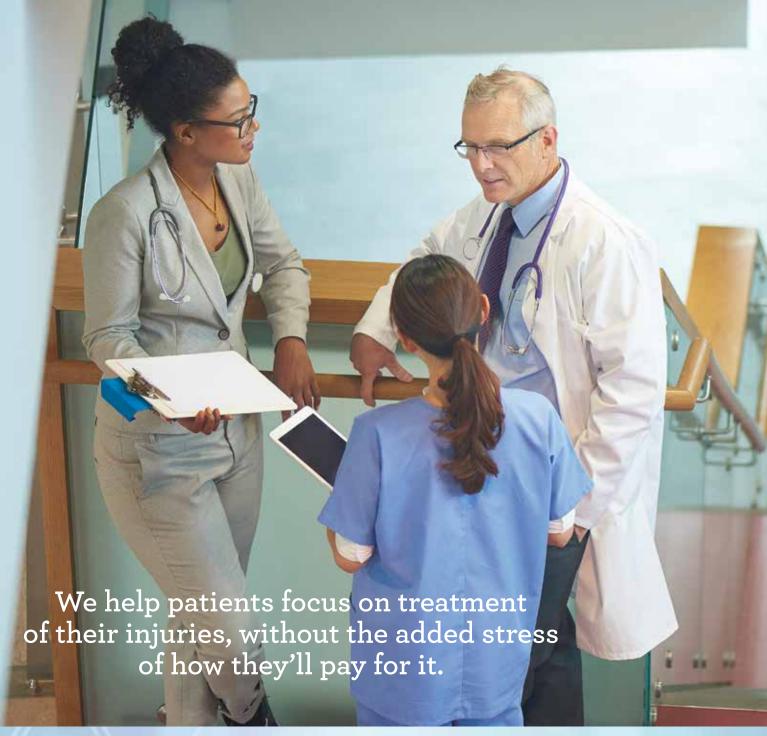
inserted and inflated bilaterally. Methyl-methacrylate cement was then inserted into the balloons. Spot images were obtained in AP and lateral projections. She was monitored for two hours post procedure and tolerated the procedure well. She was discharged with Percocet 5 mg/325 mg PO Q6 hours PRN for pain. Her post-procedure instructions were to slowly resume normal activity and return to this clinic to resume care.

Approximately three days after the procedure, Kristi came to this clinic to visit. She was walking without assistance and driving herself. She had weaned herself off the pain medication that she no longer needed. She was well dressed and had rolled her hair (objective evidence that she could move upper extremities). She stated that she had some mild low back pain that she believes was her baseline, but could not perceive with the acute pain of the fracture.

Continue to chiropractic care: We will give her kyphoplasty some time to heal. Within the next couple of weeks, we plan to resume her chiropractic care with flexion distraction in the thoracolumbar spine. We have already begun Vitamin D3 5000 IU PO QD and 600 mg calcium citrate PO BID. We are progressing to weight-bearing exercise (walking). Smoke cessation is a goal which she understands is integral to her health.

What to take from this case: There are many patients who need the skill sets of multiple disciplines to address their issues. In this case, an internal medicine doctor chose to give her narcotics to cover her pain rather than discover the source. Because this was likely to be chronic and severe pain, this patient was headed to an iatrogenic opioid addiction. Before passing judgment, we must remember that internal medicine physicians are not skilled in musculoskeletal diagnosis or treatment. There could not be a better case for interdisciplinary cooperation.

Advanced imaging was crucial to identification of the specific cause of her pain. The skill set of an interventional radiologist was critical in removing that source of pain so that Kristi can return to work. The resumption of chiropractic care will guide Kristi into a quality of life she could not have imagined in early February. Integration advanced imaging, surgical intervention, and chiropractic in a team approach made all the difference.



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# Annual Chiropractic Day Brings Profession to the Table

By Carly Sharec

Gov. Brian Kemp, Feb. 14. From left, Dr. Vince Erario, Past President Dr. Leana Kart, Dr. Ben McDowell, Dr. Rob Alpert, President Dr. Clark Stull, Kemp, Dr. Karen Mathiak, Treasurer Dr. Philip Day, President Elect Dr. Michael Vaughn, Dr. Noel Steinle and Secretary Dr. John Webster.

Around 100 chiropractors, chiropractic students, patients and supporters joined together during the Georgia Chiropractic Association's annual Chiropractic Day at the Capitol, held this year on Feb. 14.

"It was certainly one of our largest events at the Capitol to date," said GCA President Dr. Clark Stull. "Our goal this year was to show our legislators that we mean serious business when it comes to promoting our legislation, and I think we accomplished that."

The day was marked by speeches from prominent lawmakers and government officials, including the state's Attorney General Chris Carr, Sen. Renee Unterman, Secretary of State Brad Raffensperger and Sen. Lester Jackson, who is also the sponsor of Senate Bill 28, GCA's Co-Pay Legislation.

"The GCA is thrilled to report the coverage of our copay bill on CBS Atlanta and CBS Chattanooga, featuring our members Dr. Michael Vaughn and Dr. Josh Paxton," Stull said. "If you haven't had a chance to see it yet, go to our GCA Facebook page and pull up the links! We love featuring what chiropractic can do, especially in light of the opioid crisis facing our country.

"We're so grateful to the reporters for sharing our stories and our patients' stories with residents across the state," Stull added. GCA's copay legislation, which the association has been pursuing since 2017, will prohibit insurers from "imposing a copayment, coinsurance or office visit deductible amount greater than such charges imposed on a primary care physicians or osteopath."

House Bill 9, the GCA-supported Lien Bill sponsored by GCA board member Rep. Dr. Karen Mathiak faced fierce opposition from both the Georgia Hospital Association and the Georgia Trial Lawyers Association. Mathiak continues to work with both groups on compromise language for the 2020 session.

"We're disappointed neither of our bills crossed over, but we will be meeting with key legislators over the summer and fall to make sure our bills pass next year," Stull said.

"The more doctors who get to know their legislators, attend Chiropractic Day at the Capitol and join the PAC, the more likely we will be to pass legislation. I urge everyone to get involved politically NOW. Don't wait for the next session. Set up a meeting with your legislators and get to know them. Better yet, donate to their campaigns," he concluded.



GCA on the Capitol steps at Chiropractic Day, Feb. 14.

# GCA Lobbies U.S. Legislators for Medicare, Tricare Expansion

By Valerie L. Smith, M.A., CAE

Expanding access to chiropractic care for veterans and seniors was the key message brought to Washington, D.C., by Georgia Chiropractic Association President Dr. Clark Stull and Executive Director Valerie Smith, who joined Georgia's American Chiropractic Association delegate Dr. Robert Hayden to spread the message Jan. 17.

The group met with 12 Georgia legislators and/or their advisers, including Sens. Johnny Isakson and David Perdue and Reps. Hank Johnson, Sanford Bishop, Rick Allen, Austin Scott, Buddy Carter, Tom Graves, Rob Woodall, Barry Loudermilk, Drew Ferguson and John Lewis.

"I was so glad to have the opportunity to educate the legislative staffers and legislators on how expanding access to chiropractic can help prevent opioid use before it starts. Our seniors and veterans are particularly vulnerable to opioids, as these two populations can experience a lot of musculoskeletal pain," Stull said.

"In particular, we educated the legislators on H.R. 344 and S. 30, two bills that would add chiropractic to Tricare. Currently our active military suddenly lose chiropractic benefits upon entering the Tricare system when they retire. Our military personnel often need chiropractic the most



GCA President Dr. Clark Stull (left) and Executive Director Valerie Smith (fourth from left) with a group of chiropractic students in Washington, D.C.

because of the strain their jobs can put on their bodies," Stull explained.

"Additionally, we explained that Medicare currently only covers spinal adjustments and that could put a burden on seniors who need X-Rays, therapies or extremity work."

A Medicare bill was introduced late last year but was not voted on before the session ended. ACA is seeking a sponsor to reintroduce the legislation that would allow chiropractors to be reimbursed by Medicare for everything they do within the scope of practice in their states

Most of the legislators and staffers were open to the two issues. Rep. Johnson and Rep. Bishop both expressed support for the initiatives, while the others asked for more information, including the Congressional Budget Office score, which calculates how much money adding chiropractic to Tricare or Medicare would cost.



# **SAVE THE DATE!**

THURSDAY, MAY 16, 2019

For more information, email Mary Ellen Leffard, Director of Alumni Relations, at MaryEllen.Leffard@LIFE.edu.

# 6th Annual Scramble for LIFE

Proceeds benefit the Life University Student Scholarships

When: Thursday, May 16, 2019

Where: Governors Towne Club, Acworth Entry Fees: \$150 per player, \$600 per team

- Registration with Lunch and Free Range Balls: Noon
- Shotgun Start: 1:00 p.m.

Entry Fee Includes:

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# Shake, Rattle & Roll with GCA at the Annual Spring Conference & Trade Show

By Carly Sharec

The Georgia Chiropractic Association is taking it back to the 1950s at this year's Annual Spring Conference & Trade Show, June 7-9 at The DeSoto in Savannah.

"We're going to twist and shout this year," said conference committee co-chair and GCA Past President Dr. Leana Kart. "Our attendees should anticipate the same festive atmosphere that all GCA events provide, alongside our usual high-quality educational programming."

Something exciting happening this year is the Political Action Committee's new fundraising event, the Friday Wine Toss. Attendees are encouraged to bring a bottle of wine (or liquor) to donate to the GCA registration booth Friday morning to donate for this event. Then, at the Friday evening Welcome Reception, attendees can purchase three rings for \$10 – meaning three chances to win up to three bottles of wine in the ring toss!

"This new fundraising event is going to be a lot of fun," said Kart, who is also chair of the GCA PAC. "We need attendees to all chip in and bring a bottle or two of wine to donate, but also don't forget to stick around for the Welcome Reception for your chance to win a few bottles back!

"This is also fantastic for our PAC, as we continue to raise funds and our membership numbers to continue our support for the chiropractic legislative agenda," she continued.

Speakers this year include GCA member and member of

the Board of Chiropractic Examiners Dr. Joseph Krzemien; Dr. Jennifer Illes (sponsored by FootLevelers); Ms. Kathy Mills Chang (sponsored by NCMIC); and Dr. Beth Rizer from RockTape.

"We really try to bring in high-quality speakers that will cover a wide variety of topics, while always giving our attendees something to take right back to their practice," said GCA Education Committee Chair Dr. Chris Connelly. "It's exciting to be able to bring in so many highly-knowledgeable experts in their fields for our continuing education."

One big change attendees should be ready for in 2019 is a change to the schedule. Usually, GCA has offered the Georgia Law and Risk Management classes on Friday mornings. Beginning in 2019, those five hours will be held on Saturday morning instead, with Risk Management taking place 8 a.m.-noon on Saturday, June 8 and Georgia Law immediately following from noon-1 p.m.

"We hope this change will allow more people who need to take those two courses to attend," explained GCA President Dr. Clark Stull. "We hear from a lot of doctors who aren't able to get away from their practice on a Friday morning. At GCA, we believe our Georgia Law class is the most effective one available, thanks to us bringing in speakers directly from the Georgia Board of Examiners."

### Booth #3: RockTape

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Contact:

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Contact: Rvan Cook Phone: 704-490-4111 Email: ryan@ quartermastertax.com Helping you reduce your tax liability and providing a blueprint for a tax-efficient lifestyle, all without changing your CPA.

# Booth #6: NutriDyn

Contact: Asher Allen Phone: 800-444-9998, ext. 176 Email: asher@nutri-dyn.com We seek to provide health care professionals with premium, quality nutritional supplements to optimize patient health and quality of life.

### Booth #7: Georgia Health Information Network

Contact: Sonya Peacock Phone: 866-233-8203 Email: speacock@gahin.org The state's nonprofit health information exchange, seeking to create a healthier Georgia.

### Booth #8: Aspen Laser

Contact: Jeff Gavette Phone: 727-258-4957 Email: katiegreenleafl@ gmail.com Providing health care professionals cutting edge products, with the opportunity to purchase high volume items at substantial discounts.

### Booth #15: CAB Medical

Contact: Curtis Booker Phone: 678-516-7853 Email: cbooker@bellsouth.net Offering new, used and refurbished tables and equipment, plus service and supplies.

### Booth #16: Doctor Multimedia

Contact: Pras Murthy Phone: 800-679-3309 Email: exhibits@ doctormultimedia.com Providing websites and online marketing to health care professionals across the globe.

### Booth #17: Benchmark Physical Therapy

Contact: Tonya Guillory Phone: 404-693-5094 Email: tguillory@bmrp.com The leading outpatient physical therapy provider company with a commitment for excellence.

### Booth #18: Proleve

Contact: Barney Martin Phone: 844-776-5383, ext. 103 Email: barney@proleve.com Committed to bringing customers the highest grade, organic CBD products available.

### Booth #19: Brain Brilliance

Contact: Dr. Ronald Kolanko Phone: 828-516-1555 Email: drk@ brainbrillianceinc.com A revolutionary group of cutting-edge nutraceutical products that provide important therapeutic advantages to people with "disconnect disorders" of the nervous system, such as ADD and ADHD.



## Booth #20-21: **Foot Levelers**

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# classes

FRIDAY, JUNE 7

Clinical Science: The Kinetic Chain from the Ground Up

8 a.m.-noon and 1-5 p.m. with Dr. Jennifer Illes, D.C., M.S. Sponsored by FootLevelers

SATURDAY, JUNE 8

Risk Management: Compliance in Health Care - What You Probably Don't Know that You Don't Know

8 a.m.-noon with Ms. Kathy Mills Chang, MCS-P, CCPC, CCCA Sponsored by NCMIC

Jurisprudence: Georgia Law

Noon-1 p.m.

with Dr. Joseph Krzemien, D.C.

Clinical Science: Athletic Care

2:30-5:30 p.m.

with Dr. Joseph Krzemien, D.C.

SUNDAY, JUNE 9

Clinical Science: Compression Band Flossing and Myofascial Cupping

8 a.m.-noon with Dr. Beth Rizer Sponsored by RockTape

## Booth #36: ML Healthcare

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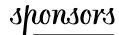
FRIDAY, JUNE 7 Welcome Reception 6-7 p.m.

**PAC Wine Toss** 6-7 p.m.

SATURDAY, JUNE 8 President's Luncheon 1-2:30 р.т.

Ladies Tea, honoring Jackie Hellrung and Rhiannon **Tzimenatos** 3:30-5 p.m

President's Suite 6-8 p.m.























































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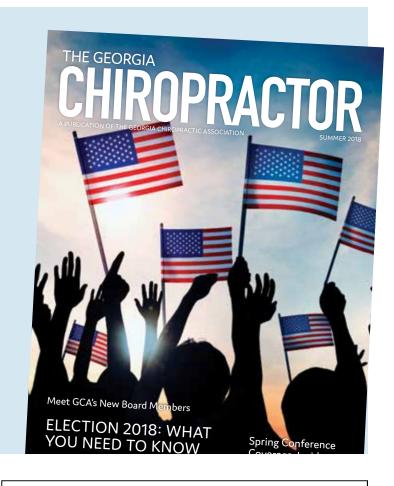
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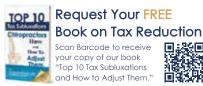


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# ACA Update: A Review of NCLC in D.C.

By Dr. Robert Hayden



Many thanks to GCA President Dr. Clark Stull and Executive Director Valerie Smith for their assistance in the National Chiropractic Leadership Conference in February. We had a record attendance of 831, approximately 25 percent better than the year previous. There were well over 350 meet-

ings on Capitol Hill as we went to legislators and legislative aides. Registration for continuing education at this ACA meeting doubled since last year.

From a floor mic, I issued a challenge for fellow delegates to join the Governors' Advisory Cabinet. Nine doctors did just that, adding about \$10,000 to our general fund. One-hundred percent of the NexGen meeting attendees donated to the ACA-PAC, which raised more than \$17,000. We welcomed eight new PAC Chairman's club members.

A record number of 432 student members were in attendance (not from Georgia), and they are a terrific group. It is gratifying to see the growing diversity in future chiropractors. Classes are at least 50 percent female now, and we are becoming stronger through racial and gender diversity. The future looks bright.

The Board of Governors will be meeting with the Chiropractic Congress (formerly COCSA) in April to discuss support and collaboration on ACA's Medicare initiative.

You can also urge your representative and senator to cosponsor our TRICARE bills in the House and Senate with a few clicks of your mouse. Contact your House member to cosponsor H.R. 344 and contact your senators to cosponsor S. 30.

Since NCLC 2019, H.R. 344 has gained 12 cosponsors, totaling 14, and S. 30 has picked up three, bringing its total to five. For more information about ACA's governance efforts, visit acatoday.org/advocacy.

The most important thing ahead of us is Medicare reform. Nothing else on the horizon compares with it in importance to your practice. Stay focused on the ACA Medicare reform bill when you talk to legislators. Login to ACAToday.org and find the Georgia blog on My ACA for updates.

# ICA Update: GCA Members Making a Splash Nationally

By Dr. Leana Kart

Our own GCA member, Dr. Steve Welsh, has been elected and will be sworn in as the next president for the International Chiropractors Association. This is very exciting news and we're honored to have him as part of the GCA family.



Georgia Chiropractic Association Past President Dr. Leana Kart has been announced as the Georgia representative for the International Chiropractors Association.

In February, an ICA representative was also asked to testify in New Mexico, providing expert review of the proposed HB 448, which presented changes to the Chiropractic Physician Practice Act. ICA's submission to the committee restated the importance of preserving the non-drug identity of the chiropractic profession. The bill has since been tabled.

ICA is also keeping an eye on immunization registry legislation being proposed in Rhode Island, which would create a statewide confidential database to track all immunizations. The bill does not clearly outline what information will be collected and how it will be used, leading to concerns in the ICA

If you have any ICA-related questions, you can contact Kart at 404-350-0808 or visit the ICA website at chiropractic.org.

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\*Attorney Ted Greve is a Georgia licensed doctor of chiropractic. He practices only law.



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# Education for Chiropractic Assistants is Essential

Recently, I had the pleasure of teaching the newest group of chiropractic assistants to join the hundreds that have gone through and graduated from the Georgia Chiropractic Association's Advanced C.A. Program. It's always exciting to meet new C.A.s. Their desire to learn and the energy they bring is infectious.

It amazes me that while chiropractors are all required to take continuing education every year in the state of Georgia, chiropractic assistants are not. As a matter of fact, if all they get is some basic in office training, that is satisfactory for this state as well as for some doctors. Sadly, too many are relying on outdated or antiquated systems.

Another issue I've seen is very similar to the game of "Telephone." In other words, the information being used was supplied by another doctor's office which they received from someone else's office and so on. As we know from having played "Telephone," this plan usually doesn't work.

One argument is that chiropractic CPT codes are minimal so there really isn't that much to know. But if you don't fully understand those codes to begin with, you've already started off on shaky ground. Additionally, CPT codes are only a part of what any C.A. should know. Some chiropractors still don't have a good grasp on understanding or billing Medicare.

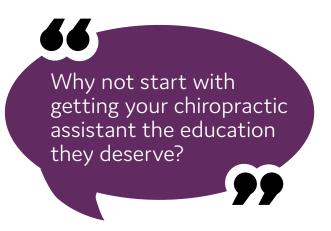
Many doctors participate with several insurance companies. Many C.A.s don't have a clear understanding of what the payer's policy is or what the fee schedule is with the various companies and they don't even know where to look for them or who to ask. Some are just giving it their best guess when they are collecting a deductible or co-insurance amount versus actually finding out what that amount should be. Additionally, it is due to some of those contracts that you aren't getting paid for certain services you are rendering to your patients.

How up-to-date is your office with HIPAA? How many of you know about MIPS? Have you ever reviewed professional boundaries and ethics with your C.A.? Chiropractic assistants shouldn't just be someone you see as the person who answers the phone, does the scheduling, assists with patients and does the billing. Your chiropractic assistant is an extension of the doctor. They should be seen as an investment in your practice.

Why not start with getting your chiropractic assistant the education they deserve? The Georgia Chiropractic Association offers a chiropractic assistant course every year that will equip your C.A. with a firm foundation to build on. Additionally, throughout the year the GCA offers educational opportunities through seminars, conferences and webinars.

Any opportunity is a good opportunity to learn something. I've always been of the mindset that if I sit through any seminar and only learn 15 minutes worth of new information, I've learned something new. As for everything else, it was a great refresher course and a reminder that I'm on the right track.

Invest in your CA. Educate your CA. It will make a huge positive difference in your practice.



# INSIGHTFUL IMAGING

By J.C. Carter, D.C., D.A.C.B.R.



# A Valuable Line

Radiology is filled with a significant number of lines, angles and measurements. Although the total number is large, radiologists rely on only a small number of them. One of the most valuable of these is the Cervical Gravity Line also called the Gravitational Line.

This line is easy to create. Simply drop a true vertical line down from the tip of the dens. The line should pass through the vertebral body of C7. When the line is anterior to C7 it is abnormal. When the line is abnormal it indicates there is likely to be abnormal biomechanical stress at the cervicothoracic junction. The increased stress also predisposes to degenerative changes in this region.

Of great importance, the Cervical Gravity Line is independent of the shape of the cervical curve (see fig. 1-3). Since the distance from the line to the anterior body of C7 can be measured, it is also an objective measurement.



(Figure 1). Abnormal gravitational line with a normal curve.



(Figure 2). Abnormal gravitational line with a reversed curve.



(Figure 3). Abnormal gravitational line with a flattened curve.

Dr. Carter is a GCA member. He maintains a busy film reading practice at 4480-H S Cobb Dr. #325, Smyrna, GA 30080 and is a full time faculty member at Life University. If you have **questions regarding his film reading service** please call 678-424-8588 or email at jccarterdc@gmail.com.



# Renaissance Woman Dr. Modaresi Brings Passion to Chiropractic



Having grown up in Iran, Dr. Tannaz Modaresi always was fascinated by the human body and how it worked.

"As a little girl, I remember walking on my dad's back to relieve him from joint pain," she said. "So when I learned what chiropractic is and how it tied to pain relief, it clicked in my mind as to what I was doing back then, and I just

knew that I wanted to be a practitioner."

She had moved to the United States with her husband, who is an American citizen, and they made their home in various states as he completed his medical degree. When he completed his education, they decided to make their home in Georgia.

Modaresi, who had graduated with a bachelor's degree in biology in her home country, went on to graduate from Life University in 2010 having been introduced to chiropractic by a friend. She is now the owner of Injury & Wellness Specialists of Georgia in Roswell.

She prides herself in working with a variety of health care professionals in treating patients.

"Although I choose to practice alternative medicine, I respect different opinions and will certainly work hand-in-hand in terms of what's important to comanaging the patient," she said.

Outside of chiropractic, Modaresi is a bit of a Renaissance woman with multiple interests. She enjoys exercising, especially when she can get her kids involved with a game like basketball. "I was the captain of the basketball team in high school, and I still love it!" she said. She also enjoys traveling, dancing, socializing and shopping.

For chiropractic students, Modaresi has the following life advice: "I want them to make their education a top priority," she said. "Really, it's about trying to make the most out of your life. And realize that failure is just something that we can learn from. You learn something new out of every experience. Don't be scared to fail!"



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# The **New Deal**

At the beginning of a new year, people make deals with themselves to improve in various areas. I made a deal, dare I say resolution, to become more physically fit. It started going downhill rapidly the day I figured out that I was not middle aged. It was a startling revelation. When I did the math I had to admit that no one lives to be 136. The next thing I had to admit was there were things that just were not going to happen in my life. For instance, I was never going to become a professional ice skater. Heck, I was never going to become an ice skater of any kind. My daughter's friends were astonished when I would state "I can do that" during an Olympic ice skating performance. Their admiration was short-lived when, without missing a beat, my daughter flatly stated, "No she can't."

Fast forward, to watching my 7-year-old grand-daughter's dance performance that motivated me to get fit. I was beginning to get that gleam in my eye when I looked up the Danzia I-Flex stretch unit. Amazon Prime priced it at \$41.29, a small price to pay for being able to get your leg over your head. There were only three left in stock when my grandson looked over my shoulder and said "Getting it down could prove to be a disaster."

The Internet is full of information to reboot your image, some of it useful. The no. 1 thing you are too old to wear on "The 20 Trends You Are Too Old to Wear" is bedazzled jeans. Not to fear, those spangles will never see my rear end.

No. 3 on that list was excessive cleavage after 50. That ship never sailed.

Moving right along to review no. 4 on the list - sky high stripper heels, knee high gladiator sandals or thigh high boots. I have never been able to keep up with fashion trends in shoes due to my painfully narrow foot. I was emotionally scarred by having to wear brown and white saddle oxfords when the entire world had on the smart black and white models. Once, I succumbed to the allure of the platform shoe only to be humiliated when I splattered on the sidewalk as I attempted to walk. My legs were too skinny for boots until was I was 45. Prior to that, the look I had going on was similar to a stick stuck in a bucket, not particularly attractive. Now that my legs are bigger, I am too old.

Who needs to be reminded that after 30 you are too old for boastful graphic T shirts? For starters, the manufacturers of Foxxy Ladies' Shirts need to rethink the manufacturing anything over a size 3. We have all seen the Foxxy Ladies shirt come in our office. My first thought, "Who told you that?"

So I am leaving the fashion trends behind me. I am sticking to walking up mountains (big hills really), and doing reasonable exercises. I have some DVDs coming in the mail. I love Amazon Prime.

Editor's Note: A version of this article ran in the Winter 2017 edition of The Georgia Chiropractor.

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ASSOCIATE DC NEEDED – Looking for an energetic, full time DC to join our successful integrative family wellness center. The right candidate will have an outgoing, positive attitude, good hands and must practice with integrity, work hard, enjoy learning and being part of a multi-specialty team. Please send your resume to Dr. Cavallo at n8doc@charter.net

# VACATION RELIEF SERVICE ANY SIZE PRACTICE HANDLES YOUR WAY. 32

techniques. Georgia licensed. PT certified, statewide coverage. References. NCMIC insured. Call or email J. Terry Fowler, DC for more information. (Voicemail) 770-953-2002, (cell) 770-597-2872 or itfowlerd@yahoo.com

CARING, QUALIFIED, EXPERIENCED (20 YEARS+) DOCTOR to Cover Your Practice Day(s), Month, Ets. Reasonable rated.
Own malpractice insurance, P.T. certified, proficient in most techniques, experience in high volume practices. Contact Dr. Vernice Robinson by phone 404-771-3225, 404-505-7500 or email v5112@comcast.net

ASSOCIATE NEEDED. Welcome to Middle Georgia, one of the fastest growing areas in the state. Looking for energetic associate doctor. We supply you with the patients. You focus on treating patients and making 80-100K annually. Come join our awesome team and multi doctor clinic. We'll also teach you how to ethically run a successful chiropractic practice. Call Dr. Brian Gillis 478-955-6784

DCs WANTED - Busy Alaskan Chiropractic clinic seeks additional doctors as full time associates or independent clinic directors. Knowledge of AO, Gonstead and Activator protocols helpful, but willing to train. Contact Janna at Pairmore & Young: Synergy Chiropractic. 907-677-6953

# INDEPENDENT CONTRACTOR WANTED

to share upscale office space in South Fulton County just off Camp Creek pkwy near the airport. We have the latest and up to date equipment to include: Thermal Laser (15 watt) 2 decompression tables and 2 drop tables with automatic flexion and distraction. We can either do a split or a flat rate (preferred). Please call 404-349-3601 if interested or email shawnjonesdc@gmail.com

# **EXCITING ASSOCIATION OPPORTUNITY IN AUGUSTA** - Join our team in a busy

and expanding multi-discipline medical orthopedic/chiropractic practice focused primarily on injury and rehabilitation. Doctor will receive excellent compensation while focusing on patient care provision in an energetic and fun environment. Must be proficient at Diversified adjusting and be PT certified and knowledgeable. We look forward to hearing from you! Please forward resume to synergy321@live.com

## **ALTERNATIVE HEALTH CARE CENTER**

- interested in someone to join our team. We are dedicated to helping patients achieve optimal health through, natural means. The right person will be motivated, great communication skills. We would love your help email to Helpyoutohealthy@gmail.com.

ASSOCIATE POSITION: Long standing practice in Conyers, Ga. has an associate position available with an opportunity to own. Are you looking for more then just a job? We are looking for someone to become part of the family. We will train you in the operation of all aspects of the Modern Chiropractic Clinic. Send your resume to cfccmain33@gmail.com

# PRAY CHIROPRACTIC, 10 TIME WINNER BEST OF THE BEST CHIROPRACTORS,

has a chiropractic position available in our Dalton, Georgia office. This practice has the professional environment and seasoned support staff that makes practicing fun. A genuine desire to help people is a must. Candidate must be confident, have good manual adjusting skills, be coachable, and have a positive personality. Great salary, health insurance, paid vacation, paid holidays, PTO, paid malpractice insurance and CE's. If you're interested in speaking to us about developing a long career within our Chiropractic family, apply now! Contact dawn@praychiro.com.

AICA ORTHOSPINE: ASSOCIATE
DOCTORS NEEDED: IMMEDIATE
AVAILABILITY. Be part of a busy PI group.
DC's, MD's, PT's. Ortho's all working
together. Multiple Metro ATL locations.
Xray/MRI/CT on site. GA license and
P.T. Cert. required. Recent Grads or
seasoned Docs O.K. (will train) Awaiting
licensure, OK.. Salary + bonus + benefits
available.. Email resume/CV to drtodd@
aicaorthospine.com

FULL TIME BILINGUAL DC NEEDED IN GAINESVILLE GA – Successful DC/MD practice open Monday - Thursday, 7:30 AM to CLOSE. Adjustment techniques include the Palmer Package, Full Spine, Diversified/Activator. Benefits: Paid holidays, vacation, free chiropractic and in-house medical services at cost (tests and/or blood work; exams free). Email CV to: Drmary.watkins@ watkinstotalhealthcare.com

**DUNWOODY, GA** - Looking for a highly motivated independent contractor. Who wants to build their own practice using our facilities. In the heart of Dunwoody. Contact Dr Art Seiden seidart@aol.com

"NEW GRAD SPECIAL" - We finance and train you to be successful in 90 days starting; your own practice. Benefits - Learn about Demographics, Hiring & Training, Billing & Coding. Looking for the right person. Must be licensed Doctor of Chiropractic in the state of

Georgia. For more information contact drearhee@gmail.com to apply.

## INJURY FOCUSED SUCCESSFUL

PRACTICE is looking to hire a licensed doctor to run the office. Fully trained staff and I will offer assistance. Office work and maintenance is provided. Located in a heart of Norcross. If right doctor, a gradual take over can be considered. Apply dryoungyoo@hotmail.com

### 16-YEAR PRACTICE SEEKING FULL-TIME CHIROPRACTIC ASSOCIATE

- IMMEDIATELY! - Georgia licensed and interested in promoting Chiropractic, helping injuries, and building a Subluxation practice? Seasoned colleagues and graduates welcome. Spanish plus! Salary, incentives, vacation, holidays, and malpractice. Send CV to drgarcia@i2wc.com!

ASSOCIATE OPPORTUNITY: Alpharetta Back & Neck Center located in Alpharetta is looking for an associate doctor. Salary plus commission. Experience a plus. Please send resume to jdivagno2000@ yahoo.com.

ASSOCIATE CHIROPRACTOR Duluth-great pay - Job description: You will be responsible for treating patients, making referrals and taking daily notes. 5 days a week, no weekends. You will be responsible for your own malpractice, continuing ed, etc. New graduates are welcome to apply. Please send a CV. dr.adam.rechtman@gmail.com No calls will be accepted about this position. Compensation: You will be paid 60-75k yearly, depending on experience.

### **ASSOCIATE - SOUTH METRO ATLANTA**

Busy PI chiropractic office in Jonesboro looking for chiropractor with good ethics and customer service as well as excellent patient care, note taking and operational skills. Must be modality licensed.

Salary + bonuses paid on performance statistics. Please send CV to Drspyn@comcast net

INDEPENDENT CONTRACTOR WANTED TO SHARE COZY OFFICE SPACE IN STOCKBRIDGE, Georgia. Flat Ratenegotiable. Please email inquires to dynamictouch 2005@gmail.com

LOOKING FOR A PART TIME CHIROPRACTOR TO WORK TWO THREE HOUR MORNING SHIFTS @\$250 Per Shift. Shortly After There Will Be 3 More Shifts Added. Must Not Be In Network For Any Insurances. Please Call Dr. Fay 954-687-7629. 3197 Washington Rd. Atlanta.

CASH PRACTICE GROUP: JOIN OUR TEAM! We currently have 10 clinics in Metro Atlanta. Strong salary plus 15% of the clinic's profits. After working with us, we sell you the clinic. New and old doctors are welcome to apply for review. Call Dr. Kratz (404) 916-2181 send resume to drckratz@gmail.com.

# GA CHIROPRACTOR (DRAWOLKOW@ AOL.COM) RETIRING FROM

**PRACTICE**, but interested in staff position, part to full time, in metro Atlanta.

# CHIROPRACTOR NEEDED FOR TWO DAYS PER WEEK IN COBB COUNTY

**OFFICE.** Must be reliable, dependable, have experience, be Activator trained and be good with car accident patients, and a lot of patients per day. Also: OFFICE SPACE FOR SHARE/RENT - two locations: E. Cobb and W. Cobb - plenty of space, empty on certain days, all interested and ready to share space/save on overhead please email resume: consultantsforchiros@gmail.com

# 25+ YEAR BUCKHEAD CHIROPRACTIC OFFICE LOOKING FOR A SUBLUXATION

based licensed in GA D.C. wanting to start their own practice as an Independent Contractor to Associate to potential purchase of practice is the opportunity here. Practice attracts families, personal injury and serious athletes. Many references from those who have own successful practices. Oppy will go fast. 404-915-0189. Drsalzinger@me.com. Http://drsalzinger.com

PEDIATRIC DOCTOR OPENING NEAR NASHVILLE, TN - Active Life Chiropractic is rated Nashville's #1 Chiropractor! We are located 10mi east of Nashville in Mt Juliet. www.ActiveLifeTN.com Salary, Vacation, team events (zip lining, Atlanta/Chicago cont.ed trips). Email resume: dr.rhettbruner@gmail.com

come grow with us! Well established, multi-location Chiropractic group has great opportunities for full-time Chiropractors in GA and TN. Exceptional salary and bonuses. Email CV to dtomasino@mac.com

**COME GROW WITH US!** LMT, CNMT wanted for chiropractic office. Must hold current and valid license. email resume to susan@noogachiro.info.

**NEW GRAD WANTED** - looking for recent grad to run Pl clinic salary plus contact DR. Tony 404-771-2280 or email at adjustright@aol.com

ASSOCIATE NEEDED IN ATLANTA
GEORGIA SUBURB - Our 10 yr old well
established practice is located in the
Peachtree City/Newnan area of Georgia.
The very 1st year, you can expect to make
60-85K. We will offer the opportunity for
a 3 year buy out/in. We are a very warm,
friendly, community-based practice that
focuses on families and kids. Experience
is a plus but not required. Will work with
the right candidate. This is the perfect
area to live and/or raise a family, just 35
minutes south of Atlanta. Please click (or
copy and paste) the link to apply: https://
goo.gl/forms/i5tbzf7lR6bp8rck2

**FULL-TIME, HANDS-ON ASSOCIATE OPPORTUNITY** will give you all the training and tools you need to be successful in CBP & in practice. Excellent income potential, 401K, great learning experience for a new doctor with advancement opportunity. Committed Staff, No Drama, Atlanta Location, we train chiropractic leaders. Please email resume/cover letter and contact info to docposture@gmail.com if you are ready to change the world, one patient at a time!

PART TIME FRONT DESK - CA - NEWNAN OFFICE looking for an outgoing and energetic font desk CA. Flexible schedule and competitive pay with bonus. Email resume to newnanwellness@hotmail.com

HELP WANTED - PART TIME
ASSOCIATE DOCTOR NEEDED IN
ATLANTA SUBURB Our 10 yr old well
established practice is located in the
Peachtree City/Newnan area of Georgia.
Looking for a chiropractor to work 2
half days per week with a generous
salary. We are a very warm, friendly,
community-based practice that focuses
on families and kids. Experience is a plus
but not required. Will work with the right
candidate. Go here to apply:https://goo.
ql/FEbWV8

**ASSOCIATE DOCTOR NEEDED** - Fully established practice in Loganville seeks a highly motivated and energetic associate interested in a long-term commitment with a look to ownership. Call 770-713-0222 and send resume to gachiro1313@gmail.com.

# MULTI-DISCIPLINE MEDICAL CENTER SERVING THOMASVILLE, BAINBRIDGE

& CAIRO seeks Associate Full Time Chiropractor \$50k-\$65K depending on experience & qualifications. Bonus system in place and an opportunity for partnership after 2 years. Full Spine & Cox Technique preferred. Benefits: CE, Vacation, 401 K, Malpractice, Health Ins. Contact Dr. Waldrop via phone 229-516-2864 or email mrwaldrop@hotmail.com

## CHIROPRACTIC ASSISTANT (DULUTH,

**GA)** - Hiring Full-Time or Part-Time Chiropractic Assistant. \*Applicant to have excellent customer service skills\* \*Bilingual Spanish is a plus, but not required\* \*Experience in Chiropractic preferred, but we will train\* \*College students are welcome\* \$10-\$12/ hr. based on experience and qualifications. Send resume to: chiropracticclinic0@ qmail.com

# CHIROPRACTOR NEEDED FOR SOUTHSIDE MULTI-SPECIALTY

**PRACTICE.** Permanent position for Wednesdays and Fridays. Must have a Georgia License and carry your own malpractice ins. Please send resume to tprctracie@yahoo.com.

**ASSOCIATE NEEDED** for rapidly growing practice in north east Georgia. Must be positive and love Chiropractic and willing to learn. Potential buy in to practice a possibility. Call or text 770-366-9303 Resumes to drtwilber@gmail.com

# **PRACTICES FOR SALE**

PRACTICES FOR SALE IN AL, AR, CA, CO, GA, KY, IL, MI, NC, NJ, NM, PA, SC, TN, TX, VA. I have new doctors who want to buy your practice. \$300.00 for Practice analysis. For more info Contact Dr. Tom Morgan VolumeDC@aol.com, www.VolumePractice.com or phone 770-748-6084.

# 99% OF ALL ASSOCIATESHIPS FAIL!

Own your own Cash Practice! We'll put you in a cash practice, teach you how to run a high-volume office, and sell you the business! Must be a good hands-on Diversified adjuster! Multiple locations available! Earn \$150K+ per year. Send resume to drckratz@gmail.com

PRACTICE FOR SALE: Northwest Metro Atlanta: Established integrative practice located in historic downtown Cartersville on the N.W. edge of Metro Atlanta. Diversified chiropractic, Kinesiology, Nutritional, weight loss and wellness services offered. Beautiful, well appointed 1,400 sq. ft. office with excellent equipment and furnishings. Priced to sell by motivated owner. Contact ChiroEquity at 908-419-7510 or greg@ chiroequity.com for further details

### CHIROPRACTIC OFFICE FOR SALE

- south of the airport. Fully equipped with Xray zenith tables and Chirotouch software. The price is 50 thousand dollars non negotiable. A qualifying letter from a bank is required before any info will be shared or any in house visit will be done. The clinic is price right and is making money. Contact me via email for any additional information at ledinoff@ thedinoffschool.com or call 770-375-5044

### **EAST COBB - WELL ESTABLISHED** (

over 30 years), well equipped practice, for sale. Practice is priced well below value due to Doctor retiring ASAP due to disability. Beautiful 1000 square foot office condo near Marietta/Roswell border. Primarily cash, some insurance. Very low overhead. Turnkey opportunity for the right person. Serious inquiries only. Please call 404-754-8700 Susan

# SUBURBAN ATLANTA POWERHOUSE CHIROPRACTIC PRACTICE FOR SALE

- Opportunity to purchase chiropractic practice in the NW Suburbs outside Atlanta, GA. Practice has solid systems, multiple income streams and superstar staff (Avg collections = \$600k/yr). Priced at \$450k with possible owner financing. For more info, see http://www.strategicdc.com/18403 Contact information: email = info@strategicdc.com Phone: 800-577-0321

**FOR SALE - DR RETIRING -** 33 year very profitable practice in South Gwinnett County for sale. Over \$ 100,000 collected 1st 4 months of 2018 on a 4 day work week. Free standing bldg also available - Solo practice. Call 678-832-8654.

PRACTICE FOR SALE - SHARPSBURG - PEACHTREE CITY, GA \$395,000.00. This is a top of the line furnished chiropractic office in a high end area serving ATL. This practice will qualify for a 100% loan to the right doctor. Techniques of choice are LIFE U. Diversified, Thompson, Activator, Arthro-Stem and nutrition. Transition is included in the sale price and is coached by Dr. Tom Morgan. Contact Dr. Morgan today for a two page profile: VolumeDC@aol.com 770 748-6084.

**30-YEAR-OLD COLUMBUS GA PRACTICE FOR SALE.** Equipment, office furniture, phone system, etc., included. 2,228 sq. ft. office on 1/3 acre. Pictures available on request. Call Peter 334-520-9369.

### **GREAT OPPORTUNITY - Lawrenceville**

**GA-** We need an Activator doctor ASAP. The owner has passed away and we are keeping the office running with temp help. This is a cash-based, referral driven, family practice. Call today, owner financing available. Dwane Bolen 678-314-3923

FOR SALE - Three thousand (3000) square foot furnished chiropractic building located at 3048 Napier Avenue Macon, Georgia 31204. Furnishings include office equipment, three (3) Drop tables, therapy equipment, and X-ray machine and processor. Call (478) 746-3116, email lokeychiro@yahoo. com, or visit Lokey Chiropractic Clinic on Facebook for more information.

**GAINESVILLE, GA PRACTICE -** 25 year very profitable practice in Hall County for sale. Free standing bldg. also available - Solo practice. Serious inquiries only! 678-617-3523.

### **GAINESVILLE, GA PRACTICE FOR**

**SALE -** 1200 sq ft great location - 2 adjusting rooms, waiting room, Drs office, Dr relocating \$50,000 OBO - contact: A. Dominguez 678.687.0969 dominguezinjurycenters@gmail.com

# BUY/SHARE/LEASE OFFICE

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CHIROPRACTIC OFFICE looking to
share space with chiropractor. Great
location and affordable rent. For further
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AVAILABLE. ONE LARGE DECORATED ROOM 3 DAYS per week. Beautiful Buckhead Office - SEEKING:
Acupuncturist | Psychologist/Psychiatrist | Hypnotherapist | Massage Therapist | Chiropractor or Nutritional Therapist. Please call or text (404) 606-1724

LARGE MEDICAL/CHIROPRACTIC
OFFICE SPACE, includes orthopedics
for rent 2-3 days per week. Vacant on
Mondays, Wednesdays and most Fridays.
Total space est 3,000 sq foot (building

over 8,600 sq. ft) with usage of digital x-ray being extra. Depending on how many days, rent can be from \$1,500 up lots of negotiable options. Serious Inquiries Only looking to start in next 30 -60 days. Unusual opportunity to build short or long term. visit www.pcspine. com for photos - call 877-495-7773 - ask for Dr. Cooper

# **EQUIPMENT FOR SALE**

### **USED X-RAY SYSTEMS, VARIOUS USED**

**FILM** processors, cassettes, accessories and etc. for sale. Delivery and installation is available. For pricing and availability leave message 678-409-4161

### **USED TABLES & THERAPY EQUIPMENT**

Used tables in stock, trade-ins welcome. Also many other items of therapy equipment including E-Stim, Lasers and Decompression. Phone 770-966-0576 or www.spectrum4med.com

**NEW, USED, REFURBISHED TABLES AND EQUIPMENT** for the top brands, plus service and supplies. Trade-ins, consignments accepted. We have personally served chiropractors for 25 years and look forward to serving you! Contact Curtis Booker, CAB Medical at 678-516-7853 or cbooker@bellsouth.net.

### **USED X-RAY MACHINE FOR SALE -**

20kHz High Frequency X-ray unit, bucky, Summit Processor, ID printer, safe light, 14X36 and 8X10 Cassettes, Bolin Filters, 2 Calipers, Gonadal and Ovary Shields. New in 2006. Everything you need to get started. \$7000. Gondrette@gmail.com

**FOR SALE** - Older Zenith Hilo green good shape \$800. Austin Medical flat bench with basic pelvic and cervical drops \$400. Can send pictures. Text 912.531.4591. Statesboro

**EQUIPMENT FOR SALE** - 1100 square foot Brick Office building, owner can finance! X-ray machine, processor, tables, therapies, file cabinets, desks, furniture, S.A.M. machine, lamps, etc. Please call 770-617-1121

**GROSTIC ADJUSTING TABLE.** 60+ years old. Structurally sound. Covering in good shape. Small cut in the headpiece and chrome pealing from the frame underneath. I have been told it is not an Utterback. Make offer because I don't know what it's worth. Please contact me at djalgay@gmail.com

### **ERCHONIA PL5 LASER (DALLAS) FOR**

**SALE** - Erchonia PL5 Laser with Stand \$5300. Excellent working condition recently serviced by Erchonia One of the BEST therapies for advanced Chiropractic Care, plus get the tax benefits for equipment purchased before year end. Please contact me at dcwellness569@ gmail.com or call/text (770) 560-3584 for pictures.

# ALL EQUIPMENT NEEDED TO START OR EXPAND PRACTICE FOR \$4000

- X-ray System (Transworld x-ray, Konica processor, film cabinet, left and right markers, view box, filters, lead vest, info light, black light), four spinolators, two adjusting tables with drops and one Zenith hi lo table red, Massage table, mettzler ultrasound unit and muscle stim unit, hydrocollator \$4000 call Dr. Lundquist 404-401-8201

# **RETIRING DOCTOR ATLANTA AREA**

**FOR SALE** best offer X-ray tube double I frame Bucky leaded wall processor various accessories Call doctor Tony 404-668-3520 Drtony@bellsouth.net

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# **TO ADVERTISE**

contact Carly Sharec at GCA: 770.723.1100 or csharec@gachiro.org



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